



# 2024 Assessor's Training

November 11, 2024 | 8 am – 4 pm

*Crowne Plaza | 3000 S Dirksen Pkwy | Springfield, IL 62703*

## Development of Capitalization Rates

7.5 CE Hours

When using the income approach to estimate the value of real estate one of the components that will need to be determined by the assessor/appraiser is the capitalization rate. This workshop explores the difference between capitalization rates used in direct capitalization and a yield rate used in yield capitalization. We discuss the difference between an overall capitalization rate, a land capitalization rate and a building capitalization rate along with some other common terms used in capitalization rates discussion such as unloaded versus loaded capitalization rates, terminal capitalization rates.

**Limited Capacity: 30**

As part of the 117<sup>th</sup> Annual Educational Conference, TOI has partnered with the Illinois Property Assessment Institute (IPAI) to bring a Assessor's Training in conjunction with the TOI 117<sup>th</sup> Annual Educational Conference. If you are already registered for the 117<sup>th</sup> Annual Educational Conference, you can update your Housing Registration by contacting [teresa@toi.org](mailto:teresa@toi.org). Along with your Conference Registration, it is only **\$30** (cost of materials) to attend the 2024 Assessor's Training. If you are not registered for the 117<sup>th</sup> Annual Educational Conference, registration for the 2024 Assessor's Training is **\$260** (includes materials).

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Attending the 117th Annual Conference?..... **\$30 each**  
Not attending the 117th annual Conference?..... **\$260 each**

County \_\_\_\_\_ Township \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Contact person name, email, and phone number:

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Names & Email of those who will attend (please print clearly):

Assessor: \_\_\_\_\_

Other/title: \_\_\_\_\_

Other/title: \_\_\_\_\_

Other/title: \_\_\_\_\_

\*Please make checks payable to the Township Officials of Illinois; mail to 3217 Northfield Drive., Springfield, IL 62702. Forms may also be emailed to [teresa@toi.org](mailto:teresa@toi.org). If you are paying by credit card, only Visa and MasterCard are accepted:

Name, as it appears on card: \_\_\_\_\_

Credit Card Number \_\_\_\_\_ Exp.: \_\_\_\_\_